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Answers Objective

Marketing Management Important
Questions Answers Q.41. What
are the objectives of personal
selling? Ans. Personal selling is
used to meet the five objectives
of promotion in the following
ways: 1. Building Product

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Awareness: A common task of salespeople, especially when selling in business markets, is to educate customers on new product offerings.

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Questions and Answers~~

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Question 1. What Is Marketing Management? Answer : Marketing Management is a skill of managing the market and consumers. It is a kind of activity in which product is supplied to the consumers and also making new consumers in the market. A

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marketing manager uses different techniques in order to increasing the sales and promotion of a goods and services.

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And Answers as follows: Q.1.

What do you mean by the term marketing research? Ans. The term marketing research relates to the methodology of gathering, reporting, and analysing facts concerning any phase of the marketing activity.

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1. How do you handle pressure? I stay calm under pressure and handle it well. I just focus to the job done. 2. How do you motivate

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yourself? I am very self-motivated. I enjoy my work so I am always looking for new ideas to bring to the table. With my passion being the work that I do, I am always giving my full potential to all my tasks.

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Direct Marketing Management.

FYI, UDC is a school. Questions before 6, for reference: 1. What is an offer? 2. According to the text an offer is, among the other major components of direct marketing,

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the most easily revised of the
five.

~~Solved: Direct Marketing
Management FYI, UDC Is A School~~

...

BASICS OF MARKETING- 106
MULTIPLE CHOICE QUESTIONS 1.

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Good marketing is no accident, but a result of careful planning and _____. execution selling strategies research 2. Marketing management is _____. managing the marketing process monitoring the profitability of the company's products and services

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~~MULTIPLE CHOICE QUESTIONS~~
execution

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book examination. Answer the
Section A and any THREE
questions from the Section B.

Time Allowed: 3 hours. Section A
(Compulsory) Ya Kun Coffee &
Toast in Yangon. Coffee is a
favorite beverage of people
around ...

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Question 21. What Is Marketing Mix? Answer : Marketing mix is referred to the amalgamation and use of the four P's of marketing in a manner so as to attain the

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highest level of customer motivation to buy a particular product or services. Price, place, product and promotion are elements which constitute the four P's of the marketing mix.

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marketing earlier?, What are the current approaches used for marketing?, What is an International marketing plan?, What is marketing communication?, What are the various types of marketing research?, What is interruption

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marketing? etc. Objective

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answer. Correct answer: (D) All of

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